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Mrs Newman

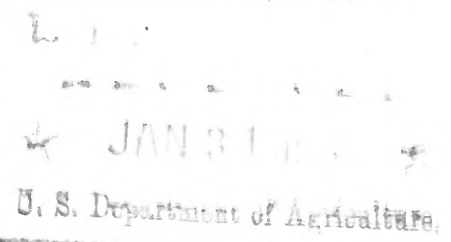
Sec. 562 P. L. & R.

U. S. POSTAGE

PAID

FRYEBURG, MAINE

PERMIT NO. 1



U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY
Fruit and Vegetable Crops and Diseases

GPO 8-3591

POSTMASTER: If addressee has removed and new address is known, notify sender on Form 3547, postage is guaranteed. If address is not known, return to sender, postage is guaranteed.

Introductory Offers

SPECIAL OFFER

10 Colorado Spruce

Four years old, transplanted trees, 3 to 6 inches tall. Grown from seed collected from Blue trees in Colorado. The most popular of all ornamental trees.

POSTPAID for 10 Trees, - **\$1.00**

Offer No. 1

All three and four years old, transplanted trees, 4 to 10 inches tall. 10 each of the following five varieties.

**White Pine, Scotch Pine, Austrian Pine
White Spruce, Norway Spruce**

ALL 50 TREES, POSTPAID, **\$3.00** or
25 TREES, POSTPAID, **\$1.75**

Offer No. 2

5 Scotch Pine, 12-18 in.
5 White Spruce, 8-12 in.
5 Fraser Fir, 12-15 in.
5 Japanese Red Pine,
8-15 in.

For
\$4.00

FREE

**10 6-12 in.
European Pine**

A very beautiful deciduous tree with soft light-green foliage similar to an evergreen. See Paragraph Below

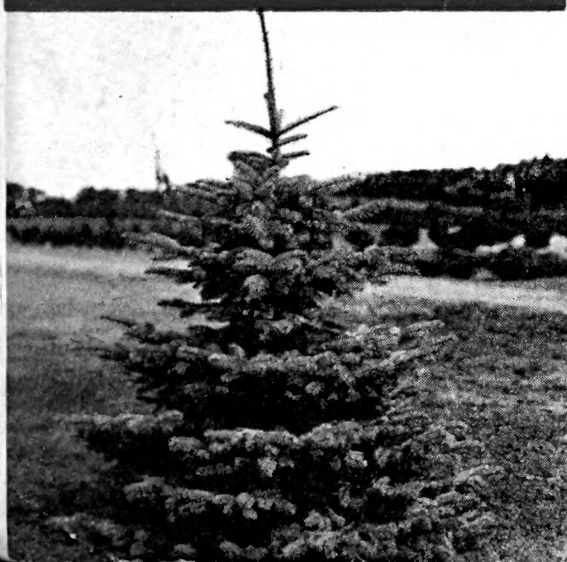
Offer No. 3

5 Red Pine, 12-18 in.
5 Jack Pine, 12-18 in.
5 Norway Spruce, 8-15 in.
5 Red Spruce, 6-12 in.

For
\$4.00

If you order both of the above \$4.00 special offers (total \$8.00) we will include ten 6-12 in. European Larch. Special Offers No. 2 and No. 3 contain trees larger than we previously have been able to offer. The average shipping weight of each offer is approx. 15 lbs. Shipment of these special offers will be made only by express collect or parcel post C. O. D. for the postage. The trees are guaranteed to live. Shipment to replace those that die will be made C. O. D. for the postage. Positively no changes will be made in the Special Offers. Please do not ask us to substitute one variety for another.

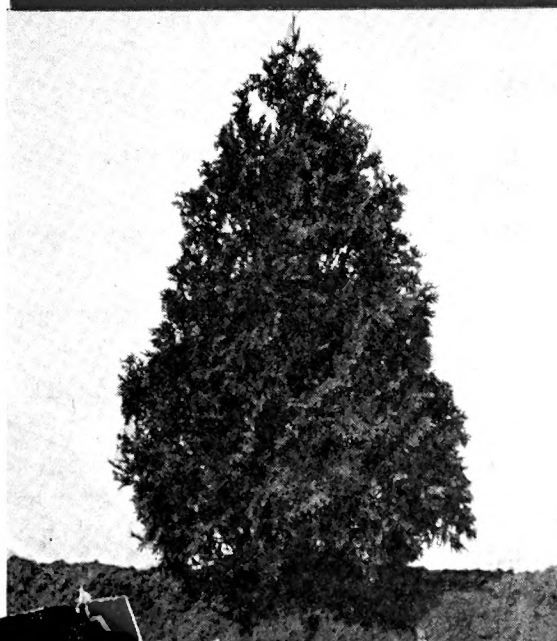
Colorado Blue Spruce



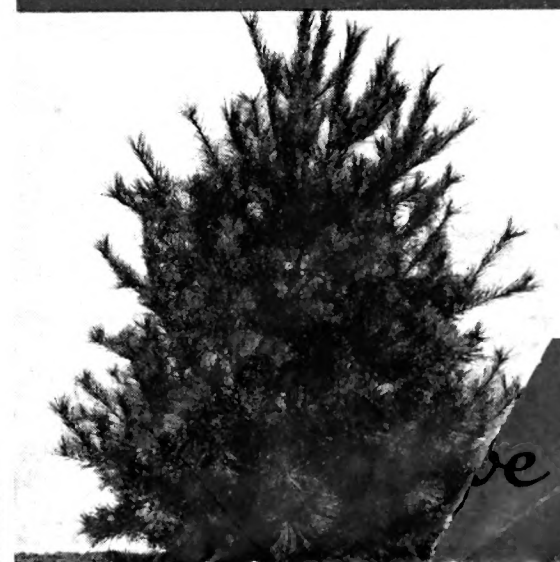
Balsam Fir



American Arborvitae



White Pine



A MESSAGE OF IMPORTANCE TO EVERY HOME OWNER

Unsolicited Letters from Customers

"I am in the market again for evergreens and would like to deal with you people because of the wonderful success I have had with the evergreens you sent me before. So would you please send me your wholesale price list."

W. D., St. Louis, Missouri.

"This spring I purchased a group of sixty evergreen seedlings from you. I want to advise you that all of these seedlings came through in excellent shape, and I am more than pleased with my 'evergreen garden'."

N. O. D., Brecksville, Ohio.

"About seven years ago I bought 100 evergreen seedlings from you. Every one grew, some are 10 to 12 feet high. You sure do ship them in nice shape as they looked as if they were pulled the same day."

G. W. T., Lombard, Illinois.

"The package of evergreens arrived and I want to congratulate you as they are certainly fine, strong, healthy plants. Many thanks."

E. D. L., Baltimore, Maryland.

"This is to advise you that the trees which you sent me on May 11 arrived in very good condition, and were some of the nicest trees I have received from any nursery this spring. I shall remember you in the future."

A. F. V., Red Wing, Minnesota.

"The trees I ordered last year are growing nicely and I'm very proud of the ones you sent three years ago."

M. A. C., Selkirk, New York.

"We were so well pleased with the trees that we did not check the number of trees you shipped as the size of same was beyond our expectation."

R. L. S., Lock Haven, Pa.

"Just received my order in best of condition and the best quality trees I have ever received."

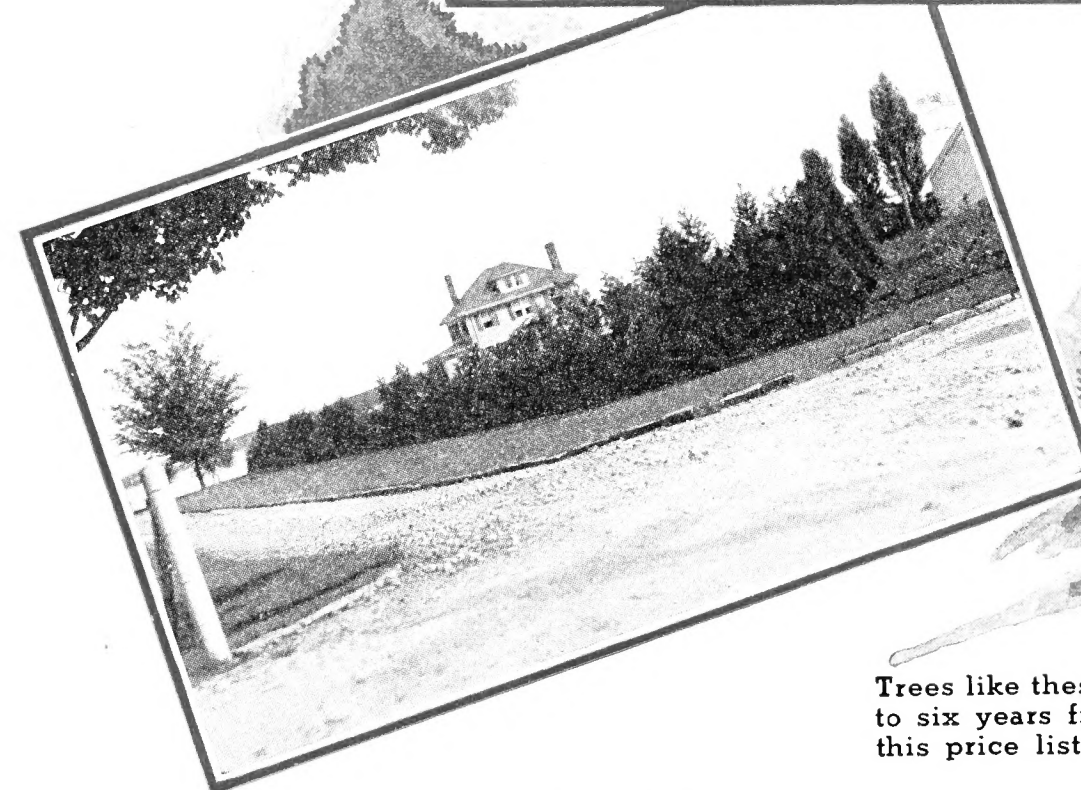
A. J. H., Hancock, N. Y.

"I received the Engelmann Spruce and Douglas Fir trees yesterday and have them planted. I want to thank you for the pine trees and also for replacing the spruce trees I lost last season. It was certainly very nice of you."

"I am a great admirer of evergreens and your trees are certainly little beauties."

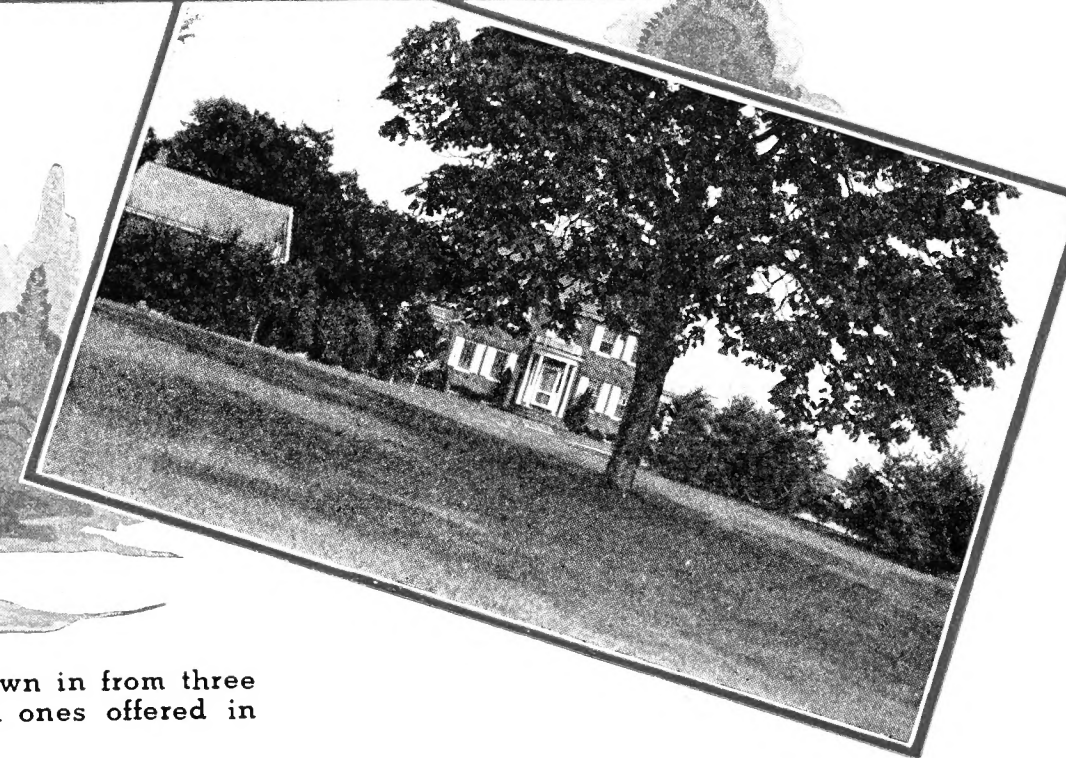
W. H. M., Clinton, New York.

Entrance Planting of Assorted Evergreens



This hedge takes the place of a fence between two summer cottages.

Trees like these can be grown in from three to six years from the small ones offered in this price list.



An attractive planting using Red Pine and Austrian Pine.

Unsolicited Letters from Customers

"Received my trees and shrubs in excellent condition, and am very pleased with them. Will send for more in future."

F. G., Port Huron, Michigan.

"Received the trees April 22nd and we were real pleased with them."

H. R. S., Bradford, Pennsylvania.

"All the trees I bought of you a few years ago lived and are beautiful today. Your stock can't be beat for quality and healthy stock."

E. B. W., Camden, New Jersey.

"Trees arrived in fine condition. I was very much pleased."

J. S. L., Bradford, Pennsylvania.

"I thank you very much for the six replacements you forwarded me. They were really not expected. I had stated in my previous letter that I considered my percentage of living trees as excellent. It certainly is a pleasure to do business with you."

F. L. McK., Bloomingburg, New York.

"I purchased ten spruce trees in the spring, and I wish to tell you that they are all doing nicely. A few years ago I bought ten also, and they are admired by every passer-by."

Mrs. A. P., Chicago, Ill.

"Have had excellent success with all previous purchases. Have a beautiful hedge of Arborvitae of 90 trees."

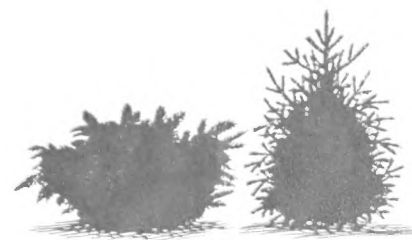
R. E. A., Brockton, Mass.

"My orders before have all given complete satisfaction. I have planted nearly 600 of your seedlings. They are about 3 ft. tall now. I always had the best of luck so please keep my name on your mailing list."

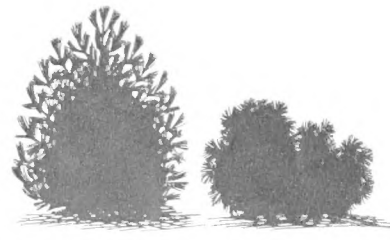
F. M., Howells, N. Y.

"I cannot find one of your 1938 catalogs and I really think I did not receive one as I have not ordered for about five years, I believe, which I do regret. I have been so pleased with your stock and our place grows more beautiful each year due greatly to the different ages of your evergreens coming on."

Mrs. W. A. S., Concordville, Pa.



Keep Your Home Ever Beautiful .. with **EVERGREENS**



Information and Descriptions

AMERICAN ARBORVITAE. Also called White Cedar. Excellent for hedges and windbreaks. Dark green foliage. May be pruned back to any desired height. Prefers moist soil.

BALSAM FIR. Symmetrical, fragrant. Flat blue-green needles. Prefers medium to heavy soil and will thrive in shade.

DOUGLAS FIR. Soft dark green to gray-blue needles. Rapid grower. Medium soil.

FRASER FIR. Shining dark green leaves with white bands underneath. Grows to about 70 feet. Medium to moist soil.

JAPANESE LARCH. Pyramidal shaped tree having soft feathery foliage. Deciduous. Grows in low or damp ground.

EUROPEAN LARCH. Bright green feather foliage. Deciduous. Prefers moist soil. Slender, pyramidal form. Very fast growing.

JACK PINE. Fast growing. Bright warm yellow green foliage. Needles the shortest of any variety in the Pine family. Excellent for planting in barren sand.

MUGHO PINE. Dwarf, slow growing. Hardy everywhere except in wet soil.

RED PINE. Dense foliage, beautiful, long deep-green needles. Rapid growing. Will thrive in dry soil. Requires sunlight.

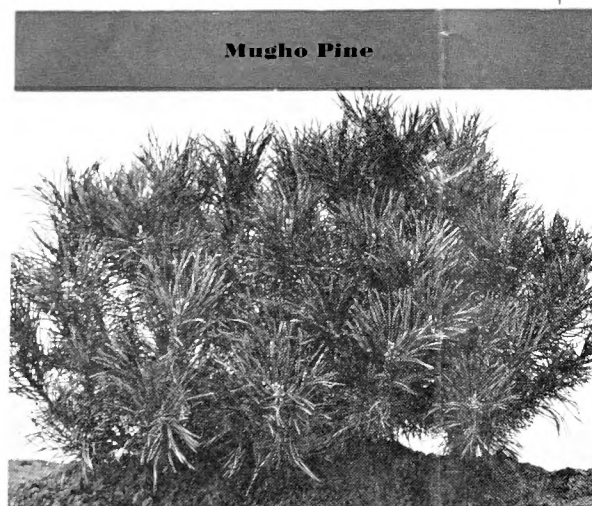
When to Order

The answer is, "Right now". Don't put it off another day. We are always sold out of some varieties before the shipping season starts. Order early and be sure to get the trees you want.

Our Policy

of fair dealings with our customers has built our business from an output of 20,000 trees ten years ago to an output of over 2,000,000 trees in 1938.

We intend to stay in the nursery business, and we want all our customers to be satisfied in all their dealings with us. Therefore, we offer you only the best trees — trees that will live and grow.



Mugho Pine

Guaranteed Trees Cost No More

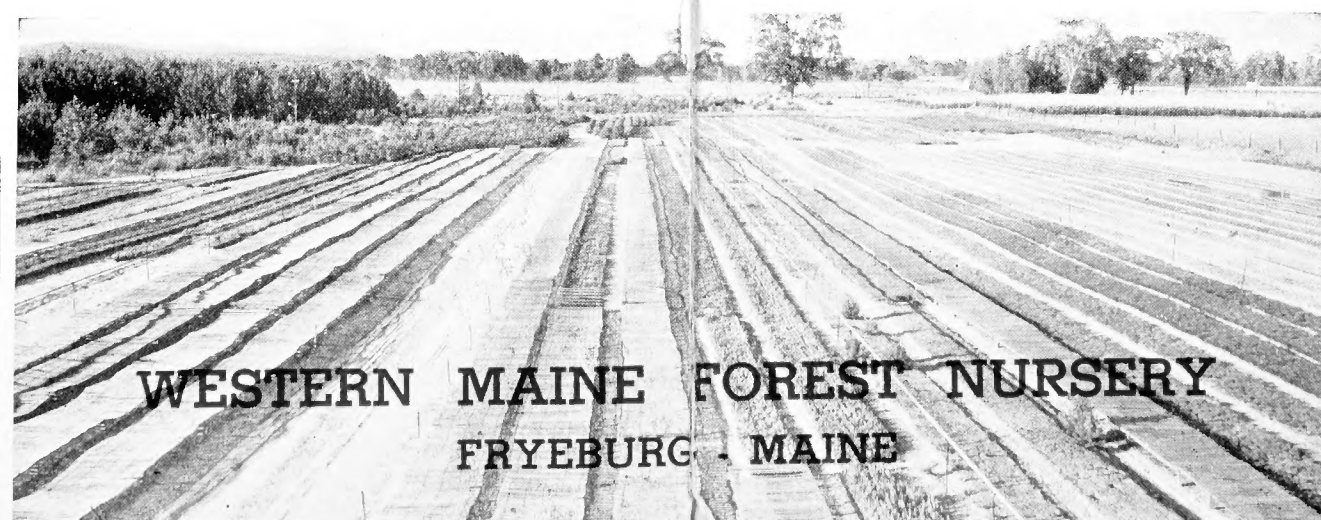
	Age	Size	Per 100	Per 25	Per 10	Per 5
American Arborvitae	4T	6-12 in.	\$15.00	\$4.00	\$2.25	\$1.25
American Arborvitae	7TT	12-18 in.	25.00	7.00	3.50	2.00
Balsam Fir	4T	3-6 in.	10.00	2.75	1.50	.85
Douglas Fir	3T	2-4 in.	8.00	2.50	1.25	.75
Fraser Fir	6TT	12-15 in.	15.00	4.00	2.25	1.25
Fraser Fir	7TT	15-20 in.	20.00	5.50	3.00	1.65
Japanese Larch	3T	6-12 in.	10.00	2.75	1.50	.85
European Larch	3T	6-12 in.	10.00	2.75	1.50	.85
Jack Pine	3T	5-10 in.	8.00	2.50	1.25	.75
Jack Pine	5T	12-18 in.	15.00	4.00	2.25	1.25
Japanese Red Pine	4T	8-15 in.	15.00	4.00	2.25	1.25
Dwarf Mugho Pine	6TT	3-6 in.	20.00	5.50	3.00	1.65
Mugho Pine	3T	3-6 in.	10.00	2.75	1.50	.85
Mugho Pine	4T	4-8 in.	15.00	4.00	2.25	1.25
Red Pine	4T	5-10 in.	8.00	2.50	1.25	.75
Red Pine	5T	10-18 in.	12.00	3.50	2.00	1.15
Red Pine	6TT	12-18 in.	15.00	4.00	2.25	1.25
Scotch Pine	4T	8-15 in.	8.00	2.50	1.25	.75
Scotch Pine	5TT	12-18 in.	12.00	3.50	2.00	1.15
Scotch Pine	6TT	18-24 in.	20.00	5.50	3.00	1.65
*White Pine	4T	4-10 in.	15.00	4.00	2.25	1.25
Colorado Blue Spruce	5TT	4-8 in.	15.00	4.00	2.25	1.25
Norway Spruce	4T	4-10 in.	8.00	2.50	1.25	.75
Red Spruce	6TT	6-12 in.	10.00	2.75	1.50	.85
White Spruce	4T	4-8 in.	8.00	2.50	1.25	.75
White Spruce	5T	6-12 in.	10.00	2.75	1.50	.85
White Spruce	6TT	8-12 in.	15.00	4.00	2.25	1.25

Japanese Barberry	12-18 in.	10.00	2.75	1.50	.85
Japanese Barberry	18-24 in.	15.00	4.00	2.25	1.25

"T" once transplanted trees
"TT" twice transplanted trees
*White Pine may be shipped into all states (and the District of Columbia) except Arizona, California, Colorado, Nevada, New Mexico, Utah, Wyoming, North Carolina, South Carolina, Georgia, Tennessee, and Kentucky.
Because of the excessive cost of packing small orders, no order will be accepted for less than five trees, and no order for less than one dollar value. All orders must be in multiples of five trees of a kind.

All prices on this page are F. O. B. Fryeburg, Maine, cash with order or orders will be shipped C. O. D. providing payment of one-half the amount accompanies the order. Shipping weights: (Approx.) 3 and 4 year, once transplanted, average 10 lbs. per 100 trees; 5 year, twice transplanted trees average 30 lbs. per 100 trees; 6 year, twice transplanted trees, average 35 to 50 lbs. per 100 trees.

The view below shows a small portion of our thirty-five acres of growing trees. The trees under the shades are less than one year old; two year trees and older do not need to be shaded.



WESTERN MAINE FOREST NURSERY
FRYEBURG - MAINE

Information and Descriptions

SCOTCH PINE. Rapid growing and very ornamental. Light gray-green foliage. Will grow in poor soil and adverse conditions. Good for screens where quick growth is desired.

WHITE PINE. The beautiful five-leaved pine of native North-eastern United States. Rapid grower. Prefers light sandy soil. Spreading limbs, but easily adapted to windbreaks and screens.

COLORADO BLUE SPRUCE. Ranges in shade from slightly blue-green to marvelous blue. The handsome ungrafted, short-leaved tree, native of Colorado. Grows in any soil. Prefers sunlight.

NORWAY SPRUCE. Graceful, symmetrical tree of rapid growth. Pendulous branches, dark green foliage. Makes excellent hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

RED SPRUCE. Not unlike white spruce as to shape and size of branches, but reddish-green bark and dark green foliage. Slower growing than Norway Spruce. Makes good hedges.

WHITE SPRUCE. Upright and symmetrical, light silvery-green foliage. Makes good hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

When to Plant

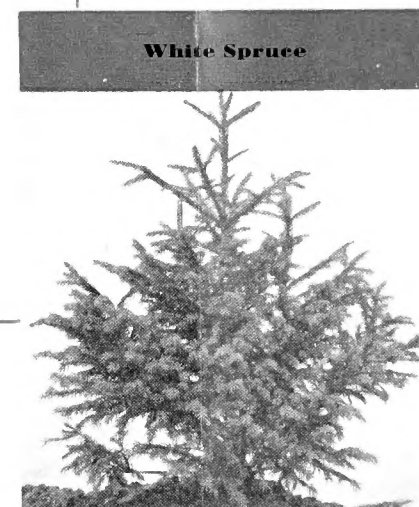
Plant your trees in the spring as early as we can ship them to you. Our customers are all south of us, so your planting season is slightly earlier than ours. We will ship your trees just as early as we can dig them. They will be absolutely dormant when shipped, therefore perfectly safe to plant. Usually we are able to start digging trees not later than the middle of April. Sometimes, if the season is early, we can dig much earlier than this. Just mark your order for shipment, "early as possible", and we will get the trees to you as soon as we can possibly dig them.

Our Guarantee

Every tree sold by us from this price list that does not live will be replaced absolutely free of charge if we are notified of the number of dead trees previous to October 1, 1939. Notice of the loss of trees received by us after this date does not entitle you to replacements. No varieties or sizes of trees sold by us and not listed in this price list are guaranteed to live. Shipment of replacements will be made at the proper time for planting either during the Fall season of 1939, or the Spring planting season of 1940.

We do our part. YOU must do yours to make your trees live. Get them promptly from the express company or Post Office. Unpack and plant immediately.

Do Not Let the Roots Dry Out



White Spruce



Norway Red Pine



Norway Spruce



Scotch Pine



Austrian Pine

OUR TREES ARE *Guaranteed to Live* . . . YET THEY COST YOU NO MORE!

So. St.



The dollar and cent value of Natural Beauty

